### Dear Vendor:

Thank you for exploring partnership with us. Below are the fees and terms that must be considered prior to product placement on Flavors of Africa Marketplace.

Please fill out page 2 and sign. Fax to 770.982.1000 or scan and email back to <u>ads@flavorsofafrica.com</u>. We look forward to your partnership.

### REQUIREMENTS

- 1. \$25 one-time setup fee. 2. Photos in JPEG (GIFF, TIFF & BMP ok).
- 3. Two descriptions, short and long, for each product.
- 4. Weight and dimension of each product for shipping calculation purposes.

Number of Products	1-20	21-50	51-80	81-99	100+
	Monthly Hosting Fee per Product				t
Pre-paid 1 month - No Discount	\$4.00	\$3.60	\$3.20	\$2.80	\$2.40
Pre-paid 6 months - 20% Discount	\$3.20	\$2.88	\$2.56	\$2.24	\$1.92
Dra noid 40 months 20% Discount	<b>¢</b> 0.00	<u>фо</u> со	<u> </u>	¢4.00	¢4.00
•	+	+	<b>*</b> ·	+	
Pre-paid 12 months - 30% Discount	\$2.80	\$2.52	\$2.24	\$1.96	\$1.68

5. \$4 per month hosting fee for 1-20 products. Cost can go as low as \$1.68 depending on discount.

6. 28% commission on retail price unless otherwise negotiated.

## MARKETING OPTIONS

- \* Banner \$225 \$300 per month. If product is sold in Marketplace, take 20% off monthly fee.
- \* Email blast to over 19k subscribers. \$300 once a month or \$500 twice a month.

## OUR PAYMENT

- \* **Credit Cards**: all accepted on the website. Visit the web pages listed below.
- Checks: accepted, mail to 5295 Highway 78, D110, Stone Mountain, Georgia 30087
  Setup Fee <u>http://www.flavorsofafrica.com/detail.aspx?ID=32</u>
  Hosting Fee <u>http://www.flavorsofafrica.com/detail.aspx?ID=33</u>
  Banner <u>http://www.flavorsofafrica.com/detail.aspx?ID=31</u>

#### HOW DO WE PAY YOU?

At no cost to you, a weekly check is sent for all products that you ship and confirmed received by customer. Wire transfer or any other payment method will be at your cost. The fee for the wire transfer will be deducted from amount due you. We expect you to address any customer issues or product replacement in a timely manner. If a refund is requested, monies paid to you will be requested back. Please advise us of your refund policy so we may include it in the product listing.

## CONFIDENTIALITY

Vendor acknowledges all information contained in this document and other documents are confidential. Vendor agrees that due to the unique nature of this information, any sharing would cause irreparable harm to IROK Solutions, for which damages are an adequate remedy. IROK Solutions shall therefore be entitled to equitable financial compensation available under the laws of Georgia.



Company	Name
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Website \_\_\_\_\_



ITEM	QTY	SUGG RET. PRICE (\$)	Product setup fee \$25 per product (a)	Hosting fe mont regardles sale (b)	h ss of	FOA commission 28% on Sugg. Retail Price	Sub total a+b
				Consult Hosting fee table for pricing. Up to 30% discount		Payable once item is sold. Commission will be deducted prior to forward payment to you.	
		Total Du	le				

# PAYMENT TO YOU (FILL IN ALL \*\* IF DOING WIRE TRANSFER)

Make Payable to:						
Your Address:						
Bank Name:*						
Bank Address:*						
Account Number / Routing instructions:*						
Bank Phone Number:*	_ Fax:					
Other instructions:						
I acknowledge and accept all the fees and terms stated herein. I agree to keep all information confidential.						
Signature	Print name					
Email	Date					
Phone Number	Cellphone					